



Annual Report 2010

Dear Friends:

Last year continued to be another very difficult year for thousands of our Pierce County neighbors. Thanks to your generosity we provided nutritious food to over 364,411 individuals; a 16% increase over 2009. With your support, whether you volunteered, donated food or money we served more individuals than ever before! Thank you for helping your neighbors in need. I am delighted to say that no one in need was turned away.

We worked hard to be good stewards of your donations. For every \$1.00 that was donated, we distributed \$7.00 worth of food. We were able to stretch our dollars farther by purchasing in bulk, purchasing at the lowest price possible coupled with the tremendous increase in food donations.

I would like to share with you some information and how your donations were put to use:

- 364,411 individuals in need were served enough food to make 3,279,699 nutritious meals
- The average client visited the food bank twice a month.
- More than 4,215,263 pounds of food were donated to our food banks from individuals, school, churches, local grocery stores, Northwest Harvest and the Emergency Food Network.
- Over 650 volunteers worked tirelessly to operate the food banks, to pick up donated food and deliver food to individuals who needed extra assistance. These volunteer hours were the equivalent of having 40 full time employees.
- In the last two years, we have experienced a 50% increase in our client numbers..
- We purchased over \$366,000 worth of nutritious food from suppliers that provide the lowest cost possible.
- The Lakes Area FISH Food Bank moved to the Lakewood United Methodist Church and doubled in size. Their customer numbers increased 75%.
- The "Connection Centers," our strong collaboration with South Sound Outreach Services, expanded to four of our largest serving locations. These centers offer a single point of entry for dozens of community resources, government subsidies, medical and housing options.

We are extremely grateful to every individual, place of worship, foundation, business, school, organization and government entity that supports the work of FISH Food Banks of Pierce County.

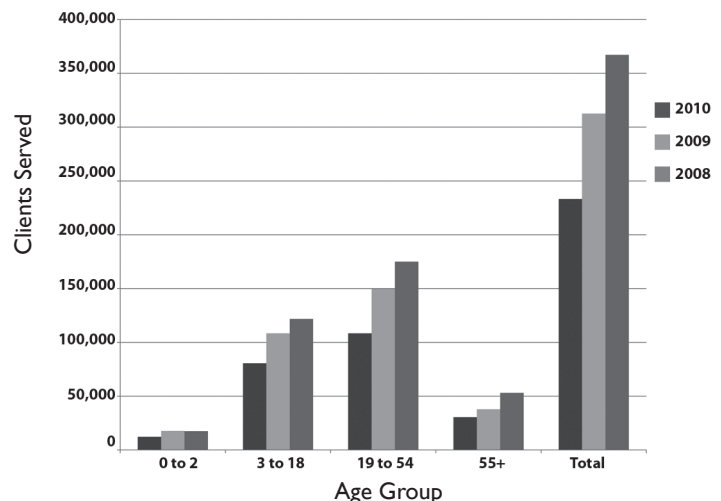
Thanks to your support we were able to serve an increasing number of individuals in need with compassion, dignity and respect.

Warmest regards,

Beth

Beth Elliott
Executive Director

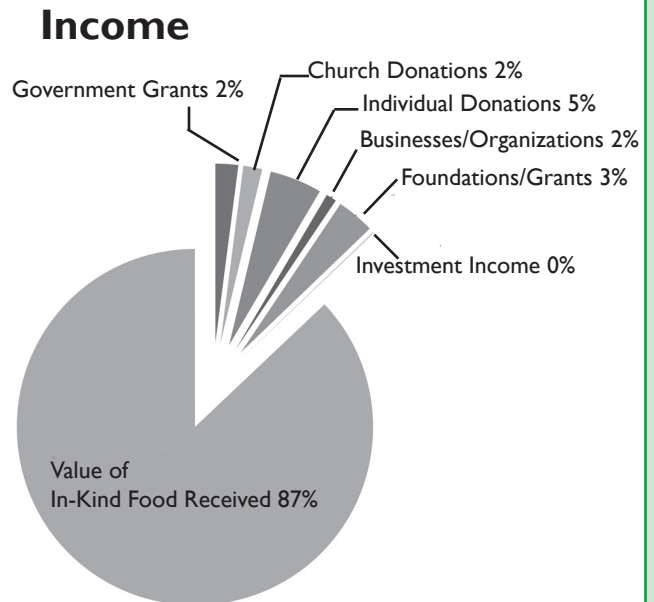
Clients by Age Group 2008-2010



FISH Food Banks of Pierce County 2010 Operating Revenue & Expenses

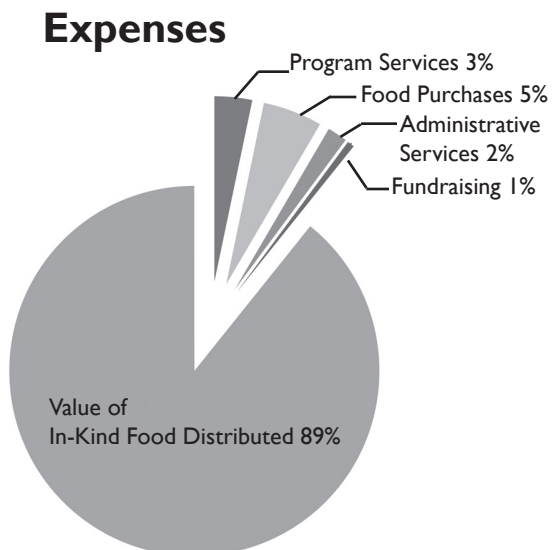
2010 Income

Government Grants	\$148,534
Church Donations	\$124,397
Individual Donations	\$343,020
Businesses/Organizations	\$67,588
Foundations	\$246,748
Investment Income	\$8,781
Value of In-Kind Food Received	\$6,322,894
Total	\$7,261,962



2010 Expenses

Program Services	\$231,471
Food Purchases	\$366,171
Administrative Services	\$121,138
Fundraising	\$42,703
Value of In-Kind Food Distributed	\$6,322,894
Total	\$7,084,377



Net Ordinary Income	\$177,585
Designated for Food Purchases	\$177,585
Contribution to Reserve	\$0

SPECIAL THANKS TO OUR 2010 BOARD OF DIRECTORS:

**Sandy Roszman, President • Dee Ebsen, Vice President •
Sue Saunders, Secretary/Treasurer •**

**Dolores Dippolito • Marianne Hilton • Jerry Lee Jr. • Mike Mowat • Beth Nichols •
Barbara Reed • Justin Toner**

Meetings of the Board of Directors of FISH Food Banks of Pierce County
are the third Thursday of each month from 4:30-6:00 p.m.

Meeting location rotates; call for location.